

# Top Ten Reasons To Sell Your Surplus Equipment

[Goldberg Heinze Business Advisors](#)





1. Idle Equipment Doesn't Help You Make A Profit
2. It Takes Up Expensive Floor Space
3. Outdated Equipment Is No Longer Efficient

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4. Use Money To Reinvest in Newer Equipment
5. Supports Your Need To be Competitive
6. Removes Safety Hazards

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7. Reduce Maintenance Repair Costs
8. Restore Depreciation Deduction
9. Increase Your Business's Cash Flow
10. Pay Down Your Bank Debt

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## Frequently asked questions about surplus equipment sales.

1. **How does Goldberg–Heinze assist in selling surplus equipment?** We suggest how you can determine what should be named as surplus equipment. We assist you in selecting a qualified equipment sellers locally, nationally or internationally, from dozens we have worked with for many years.
2. **Why an International auction sale?** Most asset disposal projects we manage include buyers from more than 80 countries. More bidders, better prices.
3. **How do buyers learn about our equipment?** Hundreds of thousands of prospective buyers receive your sale information repeatedly throughout the selling process.
4. **How do I protect our company from being identified?** The project is managed with the confidentiality you specify. The marketing stresses surplus equipment. You have the choice.
5. **Who moves the equipment?** Buyer Pays for equipment removal and the transportation costs to their plant location.
6. **What if the buyer's bids aren't high enough?** Set your own sale price minimum reserves on your equipment.
7. **Who else has done this?** See for yourself how growing demand for U.S. equipment can benefit you. We will provide you with references and case studies to contact.
8. **How do I get the money after the surplus sale?** Equipment Auctioneer pays you directly and promptly minus their quoted contract expenses.
9. **How can I keep informed on the sale progress?** We provide sale updates for you during sale period.
10. **Who pays Goldberg Heinze Business Advisors?** You are our client. You pay a total of 2% of total sale proceeds when you receive payment from the equipment seller.

# Goldberg Heinze Business Advisors

*Business Solutions That Work*

Acquisition Opportunities  
Business Valuations  
Business Transitions  
Alliances Partnerships  
Family Business Dynamics

Consulting for Growth  
Market Research  
Diversification  
Turnaround Advice

**Support for taking your business to the next level**

For More Information, please contact;



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Decades Of Hands On Business Experience